# **EXECUTIVE SUMMARY**

# Recommendation to Approve Agreement FY21-130 – Reimagining Middle Grades Initiative (Conscious Discipline)

#### Introduction Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the Agreement between Loving Guidance Incorporated d/b/a Conscious Discipline and The School Board of Broward County, Florida (SBBC), for one (1) year and five (5) months, starting upon the execution of all parties through December 31, 2021. The agreement will provide training to middle school teachers, administrators, and staff at the Reimagining Middle Grades summer institute and will hold training sessions throughout the year. Conscious Discipline will also provide coaching support and books to SBBC teachers and staff who attend the summer training.

The spending authority being requested is \$139,524.

### Goods/Services Description Responsible: Secondary Learning

Conscious Discipline is a comprehensive social-emotional and classroom management program that uses everyday life events to teach children and adults self-control, conflict resolution, character development, and social skills. The program, part of the Superintendent's Wellness initiative, brings about transformative change in schools by changing the adult mindset to create a nurturing, safe, and supportive environment so that students and adults in the building can thrive. Teachers and Administrators attending Conscious Discipline training learn about the relationship between brain states, how to recognize whether students are in their survival, emotional, or executive state, and how to work with the student's current brain state. They build a toolbox of powers and skills for creating a supportive environment [the seven (7) Conscious Discipline skills of composure, encouragement, choices, assertiveness, empathy, positive intent, consequences and the seven (7) powers of attention, love acceptance, perception, intention, free will, unity].

# Procurement Method Responsible: PWS

Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, and Purchasing Policy 3320, Section II, H, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC's purchase of educational services.

# Financial Impact Responsible: PWS and Secondary Learning

The spending authority being requested for this item is \$139,524. The funding will come from the Community Foundation of Broward Grant.

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Service	Price	Total
Week One (1) Training	Two (2) trainers x \$14,980 [four (4) days]	\$29,960
Week Two (2) Training	Two (2) trainers x \$14,980 [ four (4) days]	\$29,960
Two (2) Day Coaching Sessions	\$5,490 x 5	\$27,450
One (1) Day Team/Admin Training	\$3,970 x 3	\$11,910
One (1) Day Coaching Sessions	\$2,970 x 3	\$8,910
Monthly Check-in with Leadership Team	Complimentary	\$0
Conscious Discipline Institute-1	\$1,200 x 15	\$18,000
Conscious Discipline for Admin Workshop	\$349 x 10	\$3,490
Books	\$33.35 x 25	\$834
Level-1 E-course one (1) year site license	\$779 x 5	\$3,895
Premium Resource Access	\$79 x 25	\$1,975
Classroom Based Materials	\$24.15 x 130	\$3,140
TOTAL		\$139,524

The previous agreement FY20-110 started on June 25, 2019 through June 30, 2020, with an approved spending authority of \$99,500. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.